



Should you be worried about having the HVAC ducts in your home cleaned?

You may have seen duct cleaning services popping up everywhere recently.

But is the service really worth it?

Here's some information to help you decide whether or not duct cleaning is right for you.



www.powellandturner.com
410-636-7614



Our Hours

Monday - Friday
9:00AM - 6:00PM

Saturday
10:00AM - 6:00PM

Sunday
Emergency Hours Available

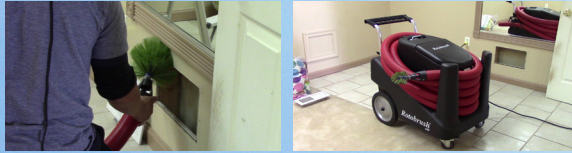


HVAC Duct Cleaning

Scam or Worth It?

www.powellandturner.com
410-636-7614

Indoor Air Quality is a hot topic, and experts still debate how duct cleaning affects your home's environment. Not every home is a good candidate for duct cleaning. Powell & Turner and the EPA take a similar stance on duct cleaning--that it is not detrimental--*if done properly*.



So when is a professional duct cleaning right for you?

Here are some of the main reasons the EPA recommends having a professional duct cleaning:

Renovation: If your home has been remodeled--especially if there was asbestos abatement, lead paint removal or significant dust. Ducts should be sealed off during renovations, but if they weren't, dust and debris may have become lodged inside the ductwork.

Animals or Vermin: If there's evidence of a pest infestation or nesting in your ducts or HVAC system, we suggest having the animals removed, then cleaning the ductwork and HVAC unit.

Mold: If there is visible mold growth inside the ductwork.

Contaminants: If noticeable debris, pet hair, odors, or other contaminants are being released into the room through the ducts after the registers have been cleaned and vacuumed.

Illness: If someone in your family is suffering from an unexplained allergy-related illness, and you've taken every other possible step to decontaminate your home.

Time: Over time your ducts can accumulate dust, bacteria or other contaminants and can require periodic cleaning.

For more info see the EPA's website:
<http://www.epa.gov/iaq/pubs/airduct.html>



How do you know if your ducts are really dirty?
 During our HVAC maintenance, our NADCA certified HVAC technicians evaluate your ductwork with an inspection camera to **show** you if they have accumulated dust, contaminants or other debris.



\$675

Add \$25 per vent after 18 vents


Club Member Price*


\$540


Add \$20 per vent after 18 vents


*Ask your tech how you can get Club Member Pricing!

Our Deluxe Thorough Cleaning

 We use HEPA filter collection with negative air removal systems and vacuum spinning brush technology to clean the supply, intake, and return ducts ensuring a thorough cleaning.

 We perform a detailed cleaning of the air handler, registers, grilles, blower fans, blower motors, and housings of each HVAC system potentially extending the life of your system.

 We clean the clothes dryer vent (up to 25 feet) which is a possible fire hazard.

 A non-toxic anti-bacterial spray is applied to all surfaces of the ductwork giving your home a fresh, clean scent.

Additional Services

- Replacing registers and vents with new
- Multi-system home custom pricing
- Deep cleaning of the accessible evaporator coil
- Deep cleaning of the bath fan vent
- Full HVAC tune-up & safety inspection

How To Avoid Scams

When there's hype, someone is always looking to cash in. Make sure you're hiring a **reputable, professional** duct cleaning company. Here are some tips to spot and avoid scams.

Scare Tactics: Any time scare tactics are used claiming that your home may be "unhealthy" or "dangerous", homeowners run the risk of being frightened into emptying their pockets.

Full Service: Duct cleaning should include more than just cleaning your ducts. Make sure the service includes a full cleaning of the heating and cooling unit performed by a NADCA certified HVAC technician.

Upfront Pricing: Ask for upfront prices from at least three HVAC cleaning services. A reputable company should provide a free inspection and upfront pricing estimate.

Avoid Gimmicks: \$79 whole house specials only vacuum a few ducts or push for a much more expensive package. High-quality duct and HVAC cleaning should cost upwards of \$500, take several hours with sophisticated equipment, and involve multiple workers.

Certifications: The cleaning company should be certified by the **National Air Duct Cleaners Association (NADCA)**, which sets standards for HVAC system cleaning. The EPA does not certify duct cleaners, so avoid anyone making that claim.

Verify Results: You should be offered a complete visual inspection of the HVAC system and ductwork, either in person or by remote camera. Make sure every duct is clean and inspect the inside of the HVAC unit.

Don't Get Fooled: Make sure the before-and-after photos are of the same kind of duct. The intake ducts (that return air to your system) collect the unfiltered air and will be dirtier. The air in the supply ducts (that delivers conditioned air into your home) is filtered and cleaner. These ducts show the air quality being circulated back into your house.

Avoid Steam Cleaning: Any kind of duct cleaning involving steam or moisture should be avoided.